

Annual Conference July 28-30, 2023 JW Marriott Hotel Tampa, FL



Florida Society of Interventional Pain Physicians & Florida Society of Physical Medicine and Rehabilitation



# EXHIBITOR PROSPECTUS

## Interventional Pain Management: Course Director: Julio Paez, MD

## Scientific Planning Committee

Maulik Bhalani, MD | Harold Cordner, MD | Michael Esposito, MD | Sanjeev Kumar, MD Julio Paez, MD | Rene Przkora, MD, PhD | Andrew Sherman, MD | Carrie Steichen, DO Marie Zambelli, NP



Mission of FSIPP

To promote the development and practice of safe, high quality, cost effective interventional pain management techniques for the diagnosis and treatment of pain and related disorders and to ensure patient access to these interventions.

> Join FSIPP www.fsipp.org



## FSPMR Core Values

The Florida Society of Physical Medicine and Rehabilitation serves its members by promoting our specialty and advocating public policy issues that relate to persons with disabling conditions. We will represent the interest of our members and their patients who have, or may develop temporary or permanenet impairements or disabilities.

> Join FSPMR www.fspmr.org

#### The Florida Society of Interventional Pain Physicians (FSIPP)

FSIPP is THE voice for interventional pain physicians. FSIPP has been a leader in promoting fair legislation access to care and protecting reimbursements. We continue to educate payors, state officials and organizations regarding our area of expertise. We must take ownership our specialty, promote well developed research and continue to expand our mission in the public and political arena.

### Mission of ASIPP and FSIPP

To promote the development and practice of safe, high quality, cost effective interventional pain management techniques for the diagnosis and treatment of pain and related disorders and to ensure patient access to these interventions.

#### **Our Educational Program**

#### Statement of Need

Pain management and interventional pain management are quickly growing fields in medicine. Emerging science and treatment options for patient care are growing rapidly. It is important for clinicians specializing in this field of medicine to know, understand and evaluate available options to be able to continue to provide the best treatment options and quality of care for patients. Additionally, this field of medicine is subject to higher than normal scrutiny, liability, and litigiousness stemming from alleged over treatment and under treatment of care. It is vitallycimportant for clinicans to understand best practices and practice guidelines to ensure that they are offering the best care, remaining in compliance to lessen exposure and liability while stillcensuring access to care and the best treatment outcomes for patients.

#### Program Goal and Learning Objectives

The goal of this activity is to disseminate best practices in the assessment, diagnosis, treatment and management of patients with pain. At the completion of this activity, participants should be better prepared to:

- Recognize and evaluate pain, description of pain, and pain makers
- Interpret new Federal Regulations to assist in implementing standards of care and to assist in patient and compliance
- Achieve a greater understanding of best practices and available guidelines on new techniques, agents and therapies for patients

#### Accreditation

CME Accreditation Application is currently on file and under review with the accrediting body. Accreditation information will be available upon approval.

#### **Target Audience and General Information**

#### **Target Audience**

FSIPP Interventional Pain Management, 2023 will feature interventional pain medicine faculty, some nationally and internationally recognized. This content led conference will help the interventional pain medicine practitioner expand and update existing knowledge/ skills regarding ever-increasingly, sophisticated diagnostic and practice guidelines, to share new ideas for evaluation and treatment techniques, and to increase the practioner's knowledge and ability to act and advocate for patients within the current medical legislative and regulatiory environment. Educational formats include lectures, PowerPoint presentations, a Panel, and Question and Answer time built into every presentation for audience participation and learning.

#### **General Information**

A block of rooms is being held for the FSIPP Annual Meeting at the following hotel: JW Marriott Hotel 510 Water St. Tampa, FL, 33602

After commitment has been confirmed, exhibitors may reserve hotel rooms. Exhibitor rooms must be secured through the FSIPP registration site by July 1, 2023. Guest rooms are available for the nights of July 28-30. A credit card will be required to hold reservations.

We welcome the opportunity to create sponsorship packages that meet your individual needs and we are committed to making this program conference a success for each vendor!

We look forward to seeing you at the JW Marriott Hotel, Tampa!

## SPONSORSHIP OPPORTUNITIES

## **FSIPP Sponsorship Opportunities**

Below is a table listing out all sponsorship opportunities for the annual conference.



## **Annual Conference 2023 Sponsorship Levels and Benefits**

BENEFITS	PLATINUM (2) \$30,000	GOLD (4) \$20,000	SILVER (2) \$10,000	BRONZE (2) \$7,500	EXHIBIT ONLY \$5,000
Recognition in Program Book	Platinum Level	Gold Level	Silver Level	Bronze Level	Included
Conference Signage	Premier	Supporter	Supporter	Supporter	X
Exhibit Space Prime Location	10' x 10' Space	10' x 10' Space	10' x 10' Space	1 x 6' Table	1 x 6' Table
Symposium Sponsorship*	Lunch*	Faculty Dinner or Breakfast*	Coffee Break and/or Cocktail Reception with Full Recognition*	Ability to Sponsor a Product Theater**	X
Complimentary Program Badges	6	5	4	3	2
Lanyard Sponsorship	Split Between Both Platinum Sponsors	X	X	Х	X
Printed Piece in Attendee Meeting Bags	1	1	X	X	X
Push Notifications through Meeting App	3	2	2	2	X
Banner Ad with Link to Website in Meeting App		$\checkmark$	$\checkmark$	$\checkmark$	X
Listing in Program Book	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$

## Additional Sponsorship Opportunities

### A limited number of displays are available. Please reserve your space early.

• Location of display will be assigned by the planning committee. All breaks will take place in the exhibit hall area.

<ul><li>APP Program Luncheon Sponsor</li><li>Plus the cost of food and beverage</li></ul>	\$3,500
<ul><li>APP Breakfast Sponsor</li><li>Plus the cost of food and beverage</li></ul>	\$2,500
<ul><li>Program Book Advertising</li><li>Full-page ad space</li><li>Half-page ad space</li></ul>	\$3,000 \$1,500
Meeting Bags*** • Imprinted with supporter logo • Large logo (1 available)	\$3,000
<ul> <li>Hotel Key Cards***</li> <li>Up to 500 key cards with sponsor branding</li> </ul>	\$3,500
<ul> <li>Inclusion of Materials in Meeting Bags</li> <li>1 printed piece placed inside bags</li> </ul>	\$1,500
Room Drop	\$3,000

• Delivery of materials in the rooms of all delegates staying at the JW Marriott Hotel

### E-blast Opportunity

\$1,500

• E-blast of approved message to FSIPP 2023 attendees

#### \*Symposium Sponsorship

Symposium sponsorships are restricted to Diamond, Platinum, Gold and Silver sponsors only. Symposia faculty reserve the right to alter or change topics to ensure compliance, fair balance and program integrity. Symposia times will be assigned on a first come, first served basis. Symposia fees are not inclusive of Food and Beverage charges associated with the sponsored event. Food and Beverage for the session must be coordinated through the meeting planners and comply with acceptable standards for the session. Symposia fees do include: Audio-Visual, inclusion in the meeting program, symposia space, signage and any required reporting to comply with the Sunshine Act. Any hand-outs or materials associated with symposia must be pre-approved by the planning committee and provided by the symposia sponsor.

#### Break and/or Cocktail Hour Sponsorship

Break Sponsorships are reserved for Program level sponsors and above. Cocktail Hour Sponsorships are reserved for Bronze level sponsors and above. Breaks and/or Cocktail receptions will be held in the main exhibit hall. Sponsor will receive recognition via signage during the break, on the main agenda, on all agenda boards and signage throughout the meeting and in the program guide. Break and/or Cocktail Sponsorships are not inclusive of any Food and Beverages served during the sponsored events. Food and Beverage for the event must be coordinated through the meeting planners and comply with acceptable standards.

#### Company/Product Description Listing in Program

All exhibitors and sponsors will receive complimentary listing in the meeting program. Each listing will contain the company name, logo and a fifty word description of the company, products and/or services. Email your fifty word product, company and/or service description to the program planners no later than May 1, 2023 for inclusion in the meeting program at: jeremy.mattila.scora@gmail.com

For questions or more information contact: Jeremy Mattila jeremy.mattila.scora@gmail.com

#### **EXHIBIT HOURS**

Thursday, July 27, 2023 Set-Up: 12:00-6:00PM

#### Friday, July 28, 2023 | Exhibits Open: 7:00AM-7:00PM

Breakfast/Registration 7:00AM-8:00AM 11:00AM-11:30AM: Break with Exhibitors 3:30PM-4:00PM: Break with Exhibitors 5:30PM-6:00PM: Cocktail Reception with Exhibitors

#### Saturday, July 29, 2023 | Exhibits Open: 7:00AM - 5:00PM

Breakfast/Registration 7:00AM-8:00AM 10:00AM-10:30AM: Break with Exhibitors 2:30PM-3:00PM: Break with Exhibitors 5:00PM-6:00PM: Cocktail Reception with Exhibitors

#### Sunday, July 30, 2023

9:30AM-10:00AM: Break with Exhibitors 10:00AM: Exhibitors are able to tear down \*Times may vary from this schedule. A final schedule will be provided closer to the date of the meeting.

## SPONSORSHIP COMMITMENT FORM

Increase your company's exposure at the FSIPP conference by providing commercial support. Sponsorship opportunities are listed below. Refer to the other pages in this prospectus for complete details on each support level or event. Please check the box next to your sponsorship committment. Sponsorship support is offered on a first come, first served basis.

Authorized Representative		
Title	Organization	
MailingAddress		
Email	Phone	

For questions regarding sponsorships contact Jeremy Mattila | jeremy.mattila.scora@gmail.com

F	Platinum Sponsorship	\$30,000	Meeting Bags - Large Logo	\$3,000
G	Sold Sponsorship	\$20,000	Hotel Key Cards	\$3,500
S	Silver Sponsorship	\$10,000	Material in Meeting Bags	\$3,000
E	Bronze Sponsorship	\$7,500	E-blast to Attendees	\$1,500
E	xhibit Only	\$5,000	Room Drop	\$3,000
F	Product Theater	\$2,500	Full Page Ad Space	\$3,000
F	lalf-Page Ad Space	\$1,500	APP Program Luncheon	\$3,500
A	APP Breakfast	\$2,500	-	·

Total Commitment\_\_\_\_\_

Company\_\_\_\_\_

BillingAddress\_\_\_\_\_

Please indicate any competitive companies. We will try to recognize this in booth placement.

On-Site Representatives	
Attendee Name	_Email*

\_\_\_\_\_Email\*\_\_\_\_\_

Attendee Name\_\_\_\_\_ (Additional representatives \$250/each)

How will you be paying?

Credit Card (Link will be emailed) \*\*3.5% credit card processing fee will be applied to all credit card payments

□ ACH Transfer (Link will be emailed)

□Check

Make checks payable to: Florida Society of Interventional Pain Physicians Attn: Michelle Byers-Robson; 392 Allen Street, Lebanon, OH 45036

Send completed form to Jeremy Mattila - jeremy.mattila.scora@gmail.com